



Sector: Property Maintenance

Business size: SME



Another contract secured

Value: £100,000

Client Description

Operating across the country for various Hotels, testing font to make sure it is working

Why did they need our help?

To date Tender Responses have been completed by the Company Chairman and Office Manager, with neither having the time alongside their day jobs to dedicate to crafting high scoring Bid Submissions. With a very crucial Contract on the table they decided to find some extra support and help with the process.

They were recommended our Services through another Company we have worked for previously.

Meeting their needs

After sitting down with the Chairman and Office Manager, we were able to establish the depth of knowledge and information held by these key points of contact and use this with our own knowledge to put together an extremely strong Tender Submission.

The Client were not the incumbent and had not previously had much success winning work with the Client, so it was essential we really got to grips with the requirements and match the offering.

Through our Bid Writing Service we put together the entire Response, some elements starting completely from scratch, others using elements of previous Submissions which were already strong.

Outcome of our Work

Our Client secured this Contract and gave us the following feedback:

“ Further to our exchange of e-mails yesterday and having just returned from our pre-start Meeting with the Client, we thought you might like to know that the clients were seriously impressed with our submitted Tender and thought it was one of the best they had seen.”



Contact us

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